

# Coyote Point Helps Allied Home Mortgage Capital Maintain Balance in Their Microsoft Terminal Services Network

Coyote Point Systems today announced Allied Mortgage Capital Corporation is reducing IT costs, improving user experience and achieving near 100 percent network up time through the use of Coyote Point's Equalizer™. Through the combination of Microsoft® terminal servers and the Equalizer unit, Allied is able to provide access to centrally-managed corporate resources and can deliver up-to-the minute market trends, interest rates, and loan program information to employees servicing clients throughout the United States.

Allied has more than 700 lenders and 600 branches across the continental United States, as well as in Guam and the Virgin Islands. To reduce IT costs and simplify the management of the company's distributed IT infrastructure, the Massachusetts-based company switched to a server-centric computing environment using Microsoft Terminal Services. In a server-centric environment, computing applications are not saved on individual desktops, but run on central servers in a datacenter and are accessed using desktop devices. With all of the company's computing resources located on the centralized server farm, and hundreds of users accessing the same applications, server uptime and performance is a mission-critical requirement.

"Before implementing Equalizer, we noticed that some of our servers were running dangerously close to capacity, while others remained practically unused," said Scott Miller, Allied's IT manager. "We could potentially lose tens of thousands of dollars a day, per user, if a server ever went down. Rather than continuing to add new, expensive servers, we decided to maximize the resources we already had, and invested in Coyote Point's Equalizer to distribute the workload between all 12 servers. The solution worked perfectly."

Maximizing the company's IT budget and purchasing high value products has always been a goal for Allied. Miller looked at various traffic management solutions and quickly found that his network's needs would be met with Coyote Point's simple Equalizer unit. Allied chose Equalizer based on ease of management and deployment, performance, and value. The unit's sophisticated algorithm ensures that each request is automatically distributed to the server best equipped to handle the demand, thus using each server to its maximum potential without ever over loading the cluster. By setting up two Equalizers in a redundant manner, Allied insures business continuity, providing a fail-safe datacenter.

"Since implementation, the Equalizer has lived up to all of Coyote Point's claims," said Miller. "Our network is stable and reliable, our employees never have to worry about being unable to log onto the network, and we've squeezed the most out of our IT infrastructure, even as we've continued to grow."

#### **About Allied Home Mortgage Capital Corporation**

Allied Home Mortgage Capital Corporation, incorporated in 1991, is the culmination of many years of experience in the mortgage industry. And with over 700 lenders today and over 600 branches, in 48 states, Guam and the Virgin Islands, the company has the resources to find



# CoyotePoint

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the best rates and loans for your mortgage needs. Allied offers the best of the mortgage-banking world to its customers, functioning as both mortgage broker and lender. Allied takes pride in staying up to the minute on current market trends, interest rates and loan programs. By actively monitoring the national mortgage loan market, Allied can offer the best rates and loan programs and then customize loans to specific needs. For more information on Allied Home Mortgage Capital, please visit the company's website at <http://www.alliedfamily.com/about.htm>.

## **About Coyote Point Systems**

Coyote Point Systems, Inc. has pioneered intelligent Internet traffic management solutions that ensure the highest performance, availability, and reliability of customers' network infrastructures. The company's robust line of local, regional, and global load-balancing solutions is easy to deploy and maintain, requiring significantly less resources to manage than competing offerings. More 1,500 customers worldwide deploy Coyote Point's solutions to maximize their IT resources, minimize their risk to Website failure, and protect their brands and reputations. Coyote Point is headquartered in San Jose, CA and has distributors in Europe, Asia, Australia and Africa. The company can be contacted directly at 1-650-969-6000 or on the web at <http://www.coyotepoint.com>.